## Carlmont Village Cleaners

1101 Alemeda de las Plugas. Belmont. CA 94002



Dear Fellow Opycleaner,

I have been in business twenty Thire

pears, and lane found only one way to

remore whine stains. A. R. Wilson's Gwik to

remore whine stains. A fact with the protein

red wine stains. Itant with the protein

spotter and blush then use the tannin

spotter and blush. Repeat this procedure.

This las worled well for me on sells

and cottons. Don't Target to test your

material first for bolor dy bleding.

Lood Luch;

Shore Spiffer



## We have removed the stains from this garment

We strive to deliver the quality service and customer satisfaction you deserve.

Thank you for your business.

© A.L.Wilson Chemical Co., 800-526-1188

## Available in money-saving 1/2 gallons and in convenient 12 ounce bottles





Jeff Schwarz A.L. Wilson Chemical Co. 1050 Harrison Avenue Kearny, NJ 07032

Jeff:

I just wanted to thank you for your recent visit and training on the use of Wilson Chemicals. At the same time, I want to inform you that we are almost done with the 1000 pounds of stained linen that we couldn't clean with the chemicals that we had been using. All of us here are very excited that we have recovered about 90% of the linen with the Sogo Reclamation Kit.

For your information in the past the ink and blood stains used to be the most serious problem for us but with InkGo and QwikGo, we don't go into shock anymore when we see one of those stains.

Another of your products that has been a blessing to our property is the Laundry TarGo because we do not discard napkins and pillowcases due to lipstick anymore. Jeff, I also wanted to mention that another reason why I'm happy with these products is because they are very safe to use. Every employee that come across a stained piece of linen can apply the products immediately.

For your information one of the things I am very proud of is that during my seventeen years working in housekeeping I have always managed the department with excellent safety records. For instance, last year we reached 506 days without incident.

Thank you again for the training and all the support and for the great products.

America Ferrera

Housekeeping Manager